**Responses to Clarification Requests (2nd round)**

Country: GEORGIA

Name of Project: Integrated Solid Waste Management Programme II Kakheti and Samegrelo-Zemo Svaneti Regions, Georgia

BMZ no.: 2015 68 260

Procurement no. 507797

ICB/G/SZS/Kakheti-01- 1 (RE-TENDER)

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| # | Question | Answer |
| 1 |  Part I Questions regarding of Price Schedule: Goods Manufactured Outside the Purchaser’s Country, to be Imported

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| 4 | 5 | 6 | 7 |
| Delivery Time in Days at named place of CIP *[Insert destination (port-of-entry)]* |  | Unit Price & Currency cip *[Insert named place of destination]*in accordance with ITB 14.8(b)(i) | Unit Price & Currency Related Services (handling, inland transportation to final destination(s), commissioning, and where applicable installation and training) in accordance with ITB 14.8(b)(ii) |

ITB 14.8(b)(i) The price of the Goods, quoted CIP named place of destination (port of entry and/or place of customs clearance), in the Purchaser’s Country, as specified in the BDS; and(ii) All related services required in these Bidding Documents.Q. 1. in column 6 must be indicated price of goods including transportation to the port of entry in country, right?Q. 2. a) in column 7 must be indicated price of everything what is necessary from Port of entry to the final destinations, right?b) column 7 shows the local charges, which always includes VAT, have to be written excluded VAT? Q 3. a) column 4 Delivery Time in Days at named place of CIP means for example delivery time to the airport, where goods arrived in End user Country, right? b) But it does not mean and show real delivery time to the end users, Yes? Q 4. Where we have to consider price of insurance? | According to Data sheet ITB 14.7 CIP incoterms: (a) Under “CIP” Incoterms defines “delivery” as the place and date where risk transfers from the seller to the buyer.(b) In these Bidding Documents, when using “CIP” and not referring to the transfer of risk, the term “delivery” shall be interpreted as the date and place where the Goods and Related Services arrive and be unloaded at the named place of destination, and this date shall be reflected in the Delivery and Completion Schedule.Q1: According to Data Sheet ITB 14.8 (b) (i) the Named Place of Destination: Please refer to Table 6. Distribution of Goods, thus the named place of destination is not the port but the places indicated in Table 6.Q2. In column 7 the Unit price should include related services (handling, inland transportation to final destination(s), commissioning, and where applicable installation and training)Q3. Delivery Time in Days at named place of CIP is indicated in Table 1. List of Goods and Delivery ScheduleQ.4 Price for Insurance should be included in the Unite prices of the Goods.  |
| 2 | Part II Questions regarding of Price Schedule: Goods Manufactured Outside the Purchaser’s Country, already imported

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| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Delivery Time in Days at named place of CIP destination *[Insert final destination(s) in the Purchaser’s country]* | Quantity and Physical unit | CIP Unit Price & Currency excluding Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i) | Unit Price & CurrencyRelated Services (handling, commissioning, and where applicable installation and training in accordance with ITB 14.8(c)(ii) | Custom Duties and Import Taxes paid & Currency per unit in accordance with ITB 14.8(c)(iii), [to be supported by documents] | Sales and other taxes paid or payable & Currency per item if Contract is awarded, in accordance with ITB 14.8(c)(iv) | Currency & Total Price per line item(Col. (6+7)x5) |
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ITB 14.8(c)(a) For Goods manufactured outside the Purchaser’s Country, already imported: (i) The price of the Goods, quoted CIP named place of destination (final destinations), excluding the custom duties and other import taxes already paid (need to be supported with documentary evidence) or to be paid on the Goods already(ii) imported;(iii) All related services required in these Bidding Documents; and(iv) All custom duties and other import taxes already paid (need to be supported with documentary evidence) or to be paid on the Goods already imported in the Purchaser’s country, payable on the Goods, if the Contract is awarded to the Bidder;(v) Any Purchaser’s Country sales and other taxes which will be payable on the Goods if the contract is awarded to the Bidder; andQ. 1 column 6 ITB 14.8(c)(i) says - “the price of the Goods, quoted CIP named place of destination (final destinations)” What does final destinations mean in this case? If final destinations mean real final places where goods must be distributed (regions)?  Q. 2. a) in column 7 must be indicated price of everything what is necessary from Port of entry to the final destinations, right? Q. 3 column 8 Custom Duties and Import Taxes paid & Currency per unit in accordance with ITB 14.8(c)(iii), [to be supported by documents] what kind of documents can be presented (about custom duties and taxes) for the goods, which are already imported in Georgia and winner has to buy f.e. in shop? Q. 4 column 4 Delivery Time in Days at named place of CIP destination [Insert final destination(s) in the Purchaser’s country]Does it mean delivery time to distribution places? | Q1: The final destination is indicated in Table 6. Distribution of Goods.Q2. In column 7 Unit Price & CurrencyRelated Services (handling, commissioning, and where applicable installation and training in accordance with ITB 14.8(c)(ii) should be indicated.Q3. All supporting official documents related to customs duties and taxes etc. are acceptable.Q,4: According to Data Sheet ITB 14.8 (b) (i) the Named Place of Destination: Please refer to Table 6. Distribution of Goods, thus the named place of destination is not the port but the places mentioned in Table 6. For the delivery time please refer to table 1 List of Goods and Delivery Schedule |
| 3 | Part III Questions regarding of Price Schedule: Goods Manufactured in the Purchaser’s Country

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| 3 | 4 | 5 | 6 | 7[[1]](#footnote-1) | 8 | 9 |
| Delivery Time in Days at named place of destination | Quantity and Physical unit | Unit Price & Currency CIP | Unit Price & Currency Related Services (handling, commissioning, and where applicable installation and training in accordance with ITB 14.8(a)(ii) | Cost of local labor, raw materials, transportation, insurance and components with origin in the Purchaser’s Country% of Col. 5 | Sales and other taxes payable per line item if Contract is awarded, in accordance with ITB 14.8(a)(iii) | Total Price & Currency per line item(Col. (5+6) x 4) |
| *[Insert quoted Delivery Time in days]* | *[Insert number of units to be supplied and name of the physical unit]* | *[Insert CIP unit price & currency]* | *[Insert currency & unit price for all required local services]* | *[Insert cost of local labor, raw material, transportation, insurance and components from within the Purchase’s country as a % of the CIP price per line item]* | *[Insert sales and other taxes payable per line item if Contract is awarded]* | *[Insert total price & currency per item]* |

ITB 14.8(a) For Goods manufactured in the Purchaser’s Country:(i) The price of the Goods quoted CIP named place of destination (final destinations), including all customs duties and sales and other taxes already paid or payable on the components and raw material used in the manufacture or assembly of the Goods;(ii) All related services required in these Bidding Documents; and(iii) Any Purchaser’s Country sales tax and other taxes which will be payable on the Goods if the contract is awarded to the Bidder.Q. 1 column 5 a) [Insert CIP unit price & currency] – please make clear what does CIP Price mean in this case? Q. 2 column 6a) there is mentioned ITB 14.8(a)(ii). maybe it is mistake and should be ITB 14.8(a)(i)a) this is price of the goods including transportation to the final destinations, OR? will be much clear after clarification of question about column 5….Q. 3 column 8 Sales and other taxes payable per line item if Contract is awarded, in accordance with ITB 14.8 (a) (iii) - Any Purchaser’s Country sales tax and other taxes which will be payable on the Goods if the contract is awarded to the Bidderwhat kind of taxes do you mean? Good manufactured in purchaser’s country and sold locally includes includes all the taxes…we, as buyer of these goods can calculate just VAT… | Q.1 CIP price must include the transportation to the final destinations and Insurance.Q.2 CIP price must include the transportation to the final destinations and Insurance.Q.3 In column 8 Bidder must Insert sales and other taxes payable per line item (VAT or any other taxes requested by the Georgian legislation)  |
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| **GC 24.1** | The insurance coverage shall be as follows:Up to *Georgia* “(final destination/s) in an amount equal to 110% of the Contract Price *[CIP/EXW value plus all required local services]* from “warehouse to warehouse” on “All Risks” basis including War Risks and Strike Clauses. The Institute War Clauses do not apply for land transport (rail or road).Any payments of the insurer are to be made to Purchaser’s for the account of *Georgia* to the extent that the risk has already come to lie with the Purchaser. The insurance certificate/policy must include the following Clause:“In the event of any claim under this insurance policy, payment shall be effected to Purchaser’s account *LLC Solid Waste Management Company* of *Georgia* |

Q.1 110% of the Contract Price [CIP/EXW value plus all required local services] from “warehouse to warehouse”a) What does it mean exactly? Is it contract insurance? b) where (in which column) in price schedule must it be considered? | Goods supplied under the Contract shall be fully insured, it is an insurance of the Goods. The cost of the insurance must be included in price.  |
| 5 | V question about production date of the goods. Schedule of RequirementsTechnical SpecificationsUNIFORMS FOR FIELD WORKERS Shoes: Shoes must comply with EN ISO 20345 S3 SRC. Main characteristics: 200 joules toe cap; closed seat region (fully enclosed heel); energy absorption at seat area; antistatic properties; water penetration and absorption resistance; penetration resistant midsole; cleated outsole; slip resistant; oil resistant. Production date: 2021. Q. 1. Page 135.Production date of the shoes is 2021, may be it should be no earlier than 2021? As it excludes production date in 2022. |  “no earlier than 2021” is confirmed  |

1. [↑](#footnote-ref-1)